

Notable Life, the go-to resource for every driven millennial, is looking for an extraordinary **Manager of Integrated Marketing** to join their growing team in Toronto. The ideal candidate has at least two years experience in sales, a track record of meeting targets, is a results-oriented seller, a creative thinker with key contacts at agencies and brands, and has a team focused attitude.

ROLES AND RESPONSIBILITIES:

- Consistently and proactively identify and generate new revenue generating opportunities
- Help ideate, execute and manage partnership and sales campaigns from beginning to completion, ensuring the entire Notable team involved with the project and all stakeholders understand the scope of the project and objectives
- Interact with clients and partners on a regular basis, ensuring a true “partnership/relationship” exists
- Spearhead our CRM practices with our valued partners
- Ensure open communication and an understanding on items such as work-back schedules, approval times, etc. and secure client approvals
- Constantly look for opportunities to upsell and deliver even more services to client, during and after the campaign
- Be a contributing member of our team and act as a brand ambassador at all industry events
- Go above and beyond job to enhance company culture and support a positive team environment
- Be committed to learning, growing, and developing within your role at Notable
- Create sales decks/presentations for pitch meetings

QUALIFICATIONS:

- Minimum of 2 years of commission-based sales experience. Digital sales experience is a plus.
- Evidence of impeccable track record of meeting and surpassing sales targets
- Extensive network of decision makers on the Agency side

- Willingness to work outside of traditional office hours
- Superior communication and interpersonal skills
- Ability to collaborate with a creative team and work independently

Job Type: Full-time

Please apply to: claire@notablelife.com